

# STATE USE FY18 VOTE SHEET

9/13/17

| Vendor                                                                          | Region | Renewal/<br>New | Renewal<br>Options      | PBC #             | Type of Service                                                                   | Jobs | Agency                       | Address                   | Begin<br>Term | End Term | Annual<br>Contract Value | Total Contract<br>Value | Y/N/A                    |
|---------------------------------------------------------------------------------|--------|-----------------|-------------------------|-------------------|-----------------------------------------------------------------------------------|------|------------------------------|---------------------------|---------------|----------|--------------------------|-------------------------|--------------------------|
| Ada S McKinley<br>Community<br>Services Inc                                     |        | New             | one 3<br>year           | 17-<br>10659<br>7 | Transponder<br>fulfillment<br>services                                            |      | IL Toll Highway<br>Authority | 1359 W Washington<br>Blvd | 01/01/18      | 12/31/20 | \$2,000,000.00           | \$6,000,000.00          | <input type="checkbox"/> |
| Chicago<br>Lighthouse, The                                                      |        | Renewal         |                         | 17-<br>10795<br>0 | Call center and<br>payment<br>processing<br>services                              | 107  | IL Toll Highway<br>Authority | 750 S Halsted St          | 12/01/17      | 11/30/22 | \$23,000,000.00          | \$115,000,000.00        | <input type="checkbox"/> |
| DSC<br>(Developmental<br>Services Center)                                       |        | Renewal         | one 12<br>month<br>term | 18-<br>10792<br>2 | Incontinence<br>products                                                          | 5    | DHS, DVA, JP                 | various                   | 11/20/17      | 11/19/19 | \$781,297.80             | \$1,562,595.60          | <input type="checkbox"/> |
| Elm City Rehab<br>Center                                                        |        | Renewal         | N/A                     | 18-<br>10736<br>5 | Barber, beauty,<br>and personal<br>care items                                     |      | DHS, DOC, DVA,<br>DJJ, JP    | various                   | 11/25/17      | 11/24/19 | \$99,973.80              | \$199,947.60            | <input type="checkbox"/> |
| Envisions Unlimited<br>/ CARC (Chicago<br>Association for<br>Retarded Citizens) |        | New             | N/A                     | 18-<br>10804<br>2 | 5 day/week<br>janitorial<br>service @<br>L6555 IDFP<br>8620 S Pulaski,<br>Chicago | 3    | IDFPR L6555                  | 8620 South Pulaski        | 11/01/17      | 10/31/18 | \$33,839.28              | \$33,839.28             | <input type="checkbox"/> |
| Envisions Unlimited<br>/ CARC (Chicago<br>Association for<br>Retarded Citizens) |        | New             | N/A                     | 18-<br>10809<br>1 | 5 days/week<br>janitorial<br>services @<br>L2363 3910 W<br>Ogden Ave,<br>Chicago  | 6    | DHS L2363                    | 3910 West Ogden<br>Ave    | 01/01/18      | 12/31/18 | \$66,283.80              | \$66,283.80             | <input type="checkbox"/> |
| Human Service<br>Center of Southern<br>MetroEast                                |        | New             | N/A                     | 17-<br>10649<br>5 | Delivery of<br>various bakery<br>mixes                                            | 20   | DOC, DJJ, DHS,<br>and DVA    | various                   | 10/01/17      | 12/31/17 | \$352,979.96             | \$352,979.96            | <input type="checkbox"/> |
| Land of Lincoln<br>Goodwill<br>Industries, Inc                                  |        | New             | N/A                     | 18-<br>10807<br>7 | 5 day/week<br>janitorial<br>services<br>@L6333 900 S<br>Spring,<br>Springfield    | 3    | DOL L6333                    | 900 S Spring              | 11/01/17      | 10/31/22 | \$27,900.00              | \$27,900.00             | <input type="checkbox"/> |

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|------------------------------------|--------|-----------------|--------------------|-----------|-------------------------------|-----------|---------------------------|--------------|---------------|----------|--------------------------|-------------------------|--------------------------|
| Transitions Mental Health Services |        | New             | three 1 year       | 17-106599 | Printing and mailing services | 7         | IL Toll Highway Authority | 1512 4th Ave | 01/01/18      | 12/31/20 | \$2,700,000.00           | \$8,100,000.00          | <input type="checkbox"/> |
|                                    |        |                 |                    |           |                               | # of Jobs | 151                       |              |               |          |                          |                         |                          |
|                                    |        |                 |                    |           |                               |           |                           |              |               |          | TOTALS                   | \$29,062,274.64         | \$131,343,546.24         |

Fair Market Price -- The Illinois Procurement Code requires that qualified sheltered workshops offer a fair market price to state agencies in order to meet specific needs for supplies and services. As not-for-profit organizations, pricing offers developed by workshops are designed to cover costs. In turn, state agencies ensure prices offered by sheltered workshops (often through negotiation) are acceptable (from a budgetary perspective) and are comparable to those paid historically or those paid for similar contracts. When considering contract proposals, the State Use Committee not only takes into account the development process of the pricing offer, but also considers the intent of the State Use program -- to promote employment opportunities for persons with disabilities. Further, under a total cost of ownership model, the Committee considers the fact that if these individuals were not given this opportunity, they would be forced to be supported by other social service programs, thus costing the State additional monies.

On 9/13/17 the State Use Committee met and reviewed the above contract proposals. As a member of the Committee, I have reviewed these proposals and have determined, based on the facts presented, both above and in discussion with the other Committee members and with the State Use staff, that the prices offered are reasonable and would not be substantially more if this procurement were to be competitively bid. FAX to Corrie Smith at 217-782-5187

Signature of Member

Date

Date last printed

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